

September 16, 2020

Mr John Gilmour, CEO  
Canada HealthLabs  
120 Adelaide Street West, Suite 2150  
Toronto, ON M5H 1T1  
[jgilmour@thiinc.com](mailto:jgilmour@thiinc.com)

Dear Mr. Gilmour,

I am writing to state our general support for the availability of COVID-19 tests for consumer purchase within our pharmacy network, such as Canada HealthLabs' proposed solution.

McKesson Canada is the country's leading health care services company and distributor of pharmaceutical products. We take pride in how we contribute to the health of Canadians through the efforts of our 12,000 employees from coast to coast to coast. Our role as a pharmaceutical wholesale distributor, pharmacy banner operator, patient-care innovator, and specialty solutions provider makes us one of the few companies that operates in and touches every aspect of the healthcare system, offering us a unique 360° view.

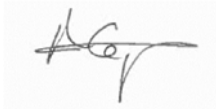
McKesson Canada has the largest retail pharmacy footprint in the country. Over 2,600 independently owned pharmacies belong to our Retail Banner Group, the largest network of independent pharmacies in Canada that includes IDA, Guardian, Remedy'sRx, Medicine Shoppe, Uniprix, and Proxim. We have another 385 pharmacies operating under the Rexall name. Combined, McKesson Canada offers the greatest number and most convenient access points for Canadians for their healthcare needs.

Our retail network is supported by our pharmaceutical distribution network that has 14 facilities across the country. We distribute over a third of medications to community and hospital pharmacies in Canada, and our product catalogue includes over 55,000 branded, generic, and consume products. Our distribution network, under certain parameters, can also support reverse logistics, moving products from pharmacies back to our distribution centres and suppliers.

McKesson Canada supports the general availability of COVID-19 test kits for consumer purchase within our pharmacy network. The creation of a national network of fast, readily-accessible PCR tests using self-collected samples supports that goal. We also appreciate that while your solution is to be created outside the health care system, it uses the same tests at the same quality as the healthcare system and, in an emergency, could also be used for health care purposes.

**While McKesson Canada cannot commit to distribution and/or retail sale of the Canada HealthLabs solution at this time without further information and due diligence, we hope that the Government of Canada will support this and other initiatives that increase patient access to self-collection of COVID-19 samples and other portable testing solutions.** If in the interim you have any questions about McKesson Canada or require any assistance on any other issue, please do not hesitate to contact me directly.

Sincerely,



Nicolas Caprio  
President, Rexall  
McKesson Canada  
905.501.7859  
[ncaprio@rexall.ca](mailto:ncaprio@rexall.ca)